

If you need help jogging your memory for people you could share XANGO with, try the following exercise!

Names in Minutes

You might be thinking that 40 sounds like too many, but typically, only half the people you share with will be interested at this point in time, so it's important to share with more than you anticipate being interested. Many factors affect a person's openness to the opportunity/products, so don't be disappointed if certain people aren't interested right now—they might be in the future!

You'll be surprised how quickly your list grows!

4 Relatives

4 Friends

4 Co-workers/Neighbors

4 Previous co-workers/neighbors

4 Third Party Contacts (i.e. friends of friends, spouses' contacts, etc.)

4 Activities/Organizations/Group contacts (e.g. church, volunteer work, etc.)

4 Social Media/Networking contacts (e.g. Facebook, Twitter, LinkedIn, Myspace, etc.)

4 People you do business with (e.g. bank, dry cleaner, salon, etc.)

4 People who have invited you to an event

4 Educational contacts (Yours &/or through your children, i.e. school &/or extracurricular activities/organizations)
